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**Three Factors of
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Crash Course on

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Planning a

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Successful IT
Integration
Roadmap after a
Merger or
Acquisition

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in a nutshell

Webinar: Post
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Keys to a

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Merger

Integrating

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Integration How
to Help
Employees Cope
with an
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Director Jim
Donovan ~~Mergers
and Acquisitions
Due Diligence~~

~~Explained
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The Gateway To
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~~How it affects
Success
Employees How to
Management
For
value a company
using discounted
cash flow (DCF)~~

- MoneyWeek

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And Investment

*Tutorials What
does \"Mergers
&*

*Acquisitions\"
mean? Managing
Talent and
Culture During a
Post-Merger*

Integration

What is

*Organisational
Culture? Why
Culture Matters*

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To Your

Organization

The Key Elements
of a Successful

Post-Merger

Integration

M\0026A

Process- Step 5:

Integrate 2017

M\0026A

Integration

Survey - Change

Management

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Acquisitions

explained

~~Lecture 6 Post~~

~~acquisition~~

~~integration~~

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Integration

Framework -

Culture: The Key

to Successful

Mergers \u0026

AcquisitionsA -

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Acquisition

Investment

Banking (NEW)

Seven

fundamental

tenets of

successful

integration

Framework for a

McKinsey, Bain,

BCG Acquisition

Case Reinventing

M\&A and

integration

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strategy

**Developing a
Merger**

Integration

Thesis ~~Mergers~~

~~And Acquisitions~~

~~Integration And~~

Business mergers

and acquisitions

reflect a

similar

commitment

toward positive

growth, but the

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Acquisitions
Integration And
Transformation
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3 integration
considerations
for Mergers &
Acquisitions ...

Mergers and
Acquisitions

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(M&A) - Forms of
Integration . 1.
Statutory.
Statutory

mergers usually
occur when the
acquirer is much
larger than the
target and

acquires the
target's assets
and liabilities.

After the deal,
the target

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company ceases to exist as a separate entity.

2. Subsidiary.

In a subsidiary merger, the target becomes a subsidiary of the acquirer but continues to maintain its business. 3.

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~~Mergers &~~

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~~Acquisitions~~

~~(M&A)~~

~~Overview, Types~~

~~Integration And~~

~~Transformation~~

~~Acquisitions~~

~~Integration~~

~~Handbook offers~~

~~no-nonsense~~

~~guidance for~~

~~managing a~~

~~successful~~

~~integration,~~

~~preparing you~~

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And the various
integration
challenges you
may encounter.

Author and
renowned M&A
expert Scott
Whitaker

presents the
best practices
with pragmatic
insights and
proactive
strategies to

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inform your
thinking toward
crafting the
optimal
integration
strategy for
your company.

~~Mergers &
Acquisitions
Integration
Handbook:~~

~~Helping . . .~~

Mergers &

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Acquisitions

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PHASE 1 HIGH-
LEVEL PLANNING .

Step 1: Define
M&A Integration

Strategy and
Guiding

Principles; Step
2: Determine M&A

Integration

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Governance; Step

3: Conduct Joint
IMO Kickoff

Meeting; Step 4:

Provide Post

Merger

Integration

Training; PHASE

2 DETAILED

PLANNING

~~Mergers &~~

~~Acquisitions~~

~~Integration~~

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~~Handbook | Post
Merger . . .~~

The second route
to achieve

growth is to
integrate with
other firms.

Firms integrate
through mergers,
where there is a
mutual

agreement, or
through
acquisitions,

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And
Acquisitions
Integration And
Transformation
Management As
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Success:
Management

where one firm purchases shares in another firm, with or without agreement. There are several types of integration, including:

~~Growth of firms:
Integration,
mergers and
acquisitions ...~~

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A post merger integration checklist (or m&a integration checklist) is a step by step agenda to keep teams on track in preparation for a merger or acquisition. You can also think of the pmi checklist as the

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backbone for the entire company merging plan, since it will include all departments and personnel, and goes way beyond the typical post merger integration 100 day plan.

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~~M&A Integration:~~

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~~Post Merger
Integration
Process Guide
(2020)~~

Rethinking IT
integration in
M&A June 26,
2018 It's not
often that a
quote about
technology still
holds true after
nearly twenty
years, but when

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And it comes to
mergers and
Acquisitions
integrations
(M&A), never
Transformation
have these words
Management As
been truer than
Today.

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Success
Management
For
Professionals
"Information
technology and
business are
becoming
inextricably
interwoven."

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~~Rethinking IT
Integration in
Mergers &
Acquisitions . . .~~

Developing
leaders during
mergers
significantly
increases the
likelihood of
successful
integration
planning, value
capture, and

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And
cultural
integration and
prepares NewCo
to capitalize on
the next horizon
of growth and
performance,
especially by
enhancing M&A
capacity for
future deals.
Leaders feel
inspired, not
just competent,

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And take charge.

Acquisitions
Equipping
Integration And
leaders for
merger
transformation
integration
Management As
success +
The Gateway To
McKinsey

Success
Management
For
Professionals
Merger or
amalgamation may
take two forms:
merger through
absorption or
merger through

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And consolidation.

Mergers can also be classified into three types

from an economic perspective

depending on the business combinations,

whether in the same industry or not, into

horizontal (two firms are in the

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And (same industry),
vertical (at
different
production
stages or value
chain) and
conglomerate
(unrelated
industries) .

~~Management
Mergers &
Acquisitions:
Meaning,
Importance,~~

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~~Examples ...~~

The term mergers and acquisitions (M&A) refer

broadly to the process of one company

combining with one another. In

an acquisition, one company

purchases the other outright.

The acquired

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And firm does...

Acquisitions
~~Mergers and~~
~~Integration And~~
~~Acquisitions~~
~~M&A Definition~~
Transformation
Analyzing
Management As
Mergers and
The Gateway To
Acquisitions One
Success
of the biggest
Management
steps in the M&A
For
process is
Professionals
analyzing and
valuing
acquisition

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targets. This usually involves two steps: valuing the target on a standalone basis and valuing the potential synergies of the deal. To learn more about valuing the M&A target see our free guide on

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DCF models

Acquisitions

~~M&A Process~~

~~Steps in the~~

~~Mergers &~~

~~Acquisitions~~

~~Process~~

Poor integration
management

virtually
ensures that a
merger or

acquisition will
fail to meet

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financial and
strategic goals.

The Complete
Guide to Mergers

and Acquisitions

provides the
information that

enables firms to
quickly and

prudently
capture

projected cost

and revenue

synergies, and

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And move the
combined
organization
forward. The
book addresses
strategic deal
considerations,
due diligence,
integration
management,
people dynamics
and cultural
integration,
common

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And
Integration
mistakes . . .
Acquisitions

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and
Acquisitions:
The Gateway To
Process . . .~~

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Website: Helping
Companies

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Realize the Full
Value of
Acquisitions
(Wiley Finance)

by Scott C.
Whitaker. Many
companies face
issues with
integration
after the
acquisition, or
the merger
happens. If you
are one of those

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who are

searching for
answers

regarding the

same, this is

the book you . . .

~~Top 10 Best~~

~~Mergers and~~

~~Acquisitions~~

~~(M&A) Books~~

Vertical Mergers

(Vertical

Integration)

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“Today, most organizations pursue vertical integration from control, risk, and flexibility standpoints.

Control of resources, limiting or taking risks, and flexibly changing direction

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And quickly without
the burden of
Acquisitions commitments.”

Integration And

~~Mergers and~~

~~Acquisitions —~~

~~How Do~~

Key Areas of

Merger

Integration

Business

Technology

Partners focuses

its support on

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key areas of IT
mergers &
acquisitions
integration,
including
application,
portfolio,
infrastructure,
IT organization,
projects and
suppliers. We
partner with
clients to
address key tech

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And
technology-related
mergers &
acquisitions
challenges:

Transformation
~~Mergers and~~
~~Acquisitions~~
~~Business~~
~~Technology~~

~~Partners . . .~~
Management
Mergers,
Acquisition,
Integration and
Change Making

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Mergers,
Acquisitions and
Integrations
Succeed. We
currently have
no scheduled
session for this
Training Course.

If you are
interested in
running this
course, please
contact our
Training

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Department at in
fo@copex.org.uk.

~~Mergers,
Acquisition,
Integration and
Change~~

The first wave
of mergers and
acquisitions
occurred in the
period between
the 1890s and
early 1900s

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when. U.S.

companies tried
to build
monopolies in
their respective
industries, an
extreme form of
horizontal
integration

(when a company
acquires another
that produces
the same type of
product, i.e., a

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And competitor that
is at the same
stage of
production).

~~WAVES OF MERGERS
AND ACQUISITIONS~~

We help enable
strategic growth
through better
integrated and
operationalized
mergers and
acquisitions,

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JVs and
alliances. In
particular, we
help companies
refine their
growth strategy,
perform deal
sourcing,
conduct
diligence and
valuation, and
implement M&A
integrations.

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