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traditional selection process on its head and, thus, should not be confused with upgrading.

## Topgrading - HR

Topgrading is a corporate hiring and interviewing methodology that is intended to identify preferred

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candidates for a particular position. In the methodology, prospective employees undergo a 12-step process that includes extensive interviews, the creation of detailed job scorecards, research into job history, coaching, and more. After being interviewed and reference-checked, job candidates are

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grouped into one of three categories:  
A Players, B Players, or C Players. A  
Players have the most poten

## Topgrading - Wikipedia

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improve from 26% to 85% high  
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